

**TILE
International**
**PROGRESS PROFILES
REPORTS 30% RISE IN
TURNOVER IN 2016**

Progress Profiles, a leading manufacturer of technical and decorative finishing profiles and installation systems, is still growing: in line with the upward trend set over the past five years, the firm reported double-digit growth in turnover (+30%), to a total of 40 million euros. Compared with the performance of the Italian construction industry as a whole, these results are astounding, and originate from investments in various areas, from technological research to increased staff numbers, and from training to the opening of new subsidiaries. Last year saw the opening of Progress Profiles Oceania Ply Ltd in Melbourne, Australia, with 300 square metres of showroom, office and warehouse space, and a major extension was made to the company's headquarters in Asolo, in the Italian province of Treviso, with the construction of a new 2500 square metre building to accommodate new production lines and an automated warehouse.

"Our growth should not be measured in merely quantitative terms," explained Dennis Bordin, Chairman of Progress

Profiles. "The whole team, from management to staff and external partners to warehouse operators, has shown an outstanding aptitude for innovating on a daily basis to meet the requirements of the market. It also upholds our values in everything it does, and strives to achieve the highest levels of customer satisfaction. I'm especially proud of our latest investment in technological innovation: a special machine, worth 2 million euros, capable of reproducing the shades and grain patterns of various species of wood and producing an infinite range of custom effects. It's one of just a handful in operation worldwide."

Training is another of the Treviso-based company's strengths. In 2016 alone, it provided training for over 4,000 operators in the form of free courses and workshops in Italy and abroad, and covered the travel expenses of architects and installers attending the courses.

On the strength of over 30 years in the business, Progress Profiles is recognised worldwide and supplies a range of 13,000 products to over 60 countries. But while export markets account for 34% of total turnover, which has been boosted by the opening of subsidiaries in Melbourne, Dubai and Randolph (New Jersey), Italy is still the heart of the business.



Testata: Tile International

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